



Take a Quantum Leap

Propel your team to get maximum results. We have the proven tools and resources to develop leaders and potential leaders to:

- **Champion** your vision and achieve your objectives
- **Heighten** levels of excellence
- **Ask** the tough questions
- **Multiply** the influence within the organization
- **Practice** consistent appreciation of others

Team Workshop Topics

- Good Leaders Ask Great Questions
- Becoming a Person of Influence
- Everyone Communicates, Few Connect
- Thinking for a Change
- Leadership Gold
- The Leadership Game
- 15 Invaluable Laws of Growth
- Sales Management
- Presentation Skills

Assessments

- **DISC** - Assess staff to improve self introspection and provides tools to improve communications within the company, and with clients and prospective clients
- **TTI**- Assess final candidates in the interview process; utilize to identify specific training opportunities
- **360 Degree**

Personalized One-to-One Coaching

Individual coaching is offered and recommended to reinforce learned content and ensure transfer of knowledge to application.

Mastermind Groups

Collaboration among like minded people from different industries gather to share challenges and gain new ideas and techniques while practicing together.

Michelle Beauchamp, founder of **The Champ Group** brings her real world experience to your business environment. Her combination of corporate leadership positions and multiple years as an entrepreneur, have prepared her to share expertise in empowering others while achieving company goals.

Michelle has 25+ years' experience in Leadership positions in Telecommunications, previous owner of a Sandler Sales Training franchise, prior owner of a Direct Mail franchise company, and Senior Sales Director for a Cosmetics company. She develops customized training programs and works closely with business owners and their teams, as well as independent Sales Professionals. **She and her team focus on providing training that encompasses growth in Relationship Building, Equipping self and others, Attitude Alignment, and Leadership Effectiveness.**

Michelle uses training content that provides techniques that get results, while preserving self-respect. You'll learn the importance of holding yourself accountable as you build your business through our unique program of training, coaching and reinforcement!

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